





Communication Actions

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Why are Communication Actions important?





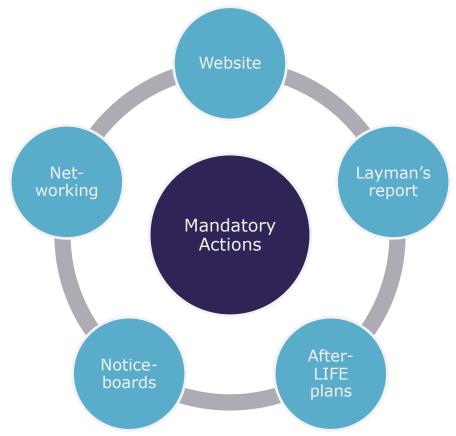








Mandatory Communication Actions



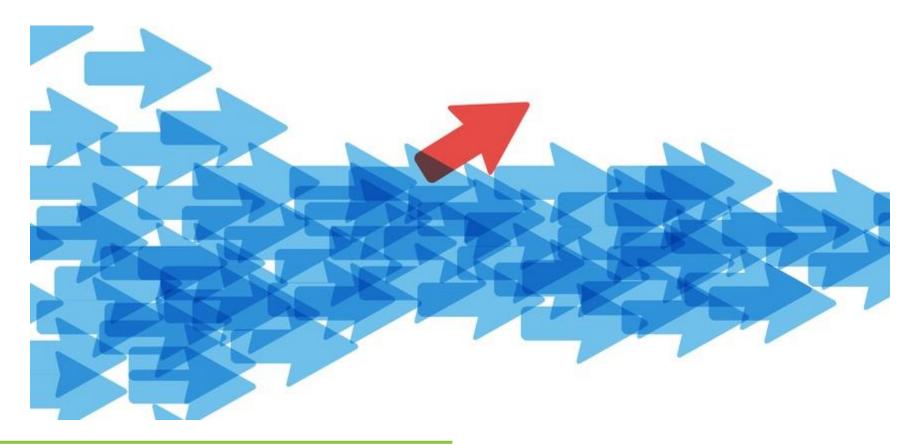








If you want to make a difference...













Go beyond mandatory actions

Community Engagement

- Local events
- Festivals
- Guided visits
- Meetings with interest groups e.g. Local Authorities

Expert Engagement

- Seminars
- Workshops
- Conferences











Go beyond mandatory actions

Publicity material

- Videos
- Posters
- Leaflets
- Articles

Public Relations

- Working with the media
- Use of social media
- Engagement with policymakers

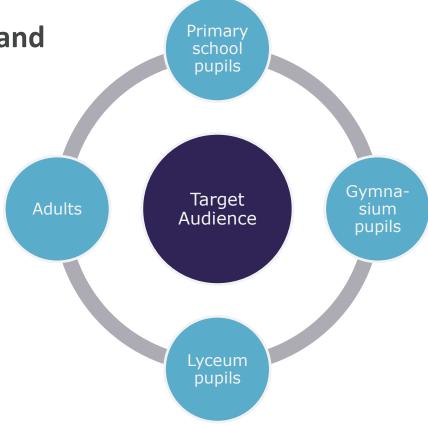








 Define your target audience and segment it











2. Define your Objectives

- How do you want your target audience to react?
- Is it a call to action, or about raising awareness? Or maybe both?
- Set SMART communication objectives (Specific, Measurable, Achievable, Relevant, Time-bound)
- Adapt your message and language to the target audience and the objective
- Different audience = different message



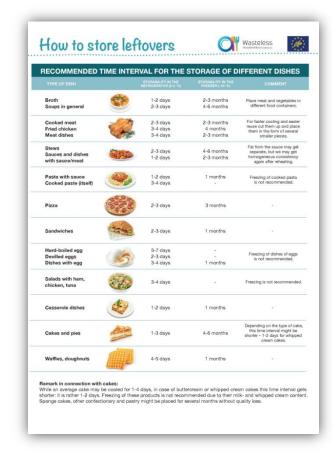








Communication Case Study 1 Go to Workbook











European Commission

How to store leftovers





TYPE OF DISH	STORABILITY IN THE REFRIGERATOR (2-5 °C)	STORABILITY IN THE FREEZER (-18 °C)	COMMENT
Broth	1-2 days	2-3 months	Place meat and vegetables in
Soups in general	2-3 days	4-6 months	different food containers.
Cooked meat	2-3 days	2-3 months	For faster cooling and easier
Fried chicken	3-4 days	4 months	reuse out them up and place them in the form of several
Meat dishes	3-4 days	2-3 months	smaller pieces.
Stews	2-3 days	4-6 months	Fat from the sauce may get
Sauces and dishes	1-2 days	2-3 months	separate, but we may get homogeneous consistency
with sauce/meat	1-2 days	2-3 months	again after reheating.
Pasta with sauce	1-2 days	1 months	Freezing of cooked pasta
Cooked paste (itself)	3-4 days	-	is not recommended.
Pizza	2-3 days	3 months	*
Sandwiches	2-3 days	1 months	
Hard-boiled egg	5-7 days	-	2-0-0-0-0-0-
Devilled eggs	2-3 days		Freezing of dishes of eggs is not recommended.
Dishes with egg	3-4 days	1 months	is not recommended.
Salads with ham,	3-4 days		Freezing is not recommended
Casserole dishes	1-2 days	1 months	
Cakes and pies	1-3 days	4-6 months	Depending on the type of cak this time interval might be shorter – 1-2 days for whippe cream cakes.
Waffles, doughnuts	4-5 days	1 months	141

Remark in connection with cakes:

While an average cake may be cooled for 1-4 days, in case of buttercream or whipped cream cakes this time interval gets shorter; it is rather 1-2 days. Freezing of these products is not recommended due to their milk- and whipped cream content. Sponge cakes, other confectionary and pastry might be placed for several months without quality loss.









3. Communication channels & tools

- Adapt the channel to your audience and to the moment
- Adapt the channel to your objective
- Visualise your message e.g. photos, infographics, posters
- Be creative!



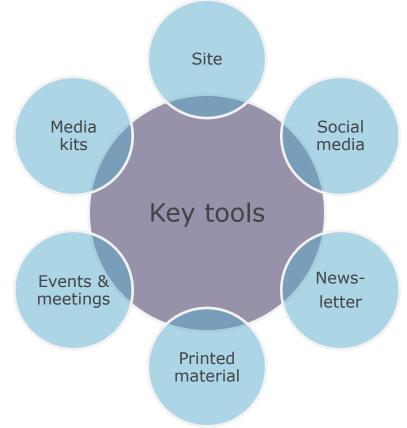






3. Communication channels & tools

Examples of communication tools











4. Evaluation

Measure the results of your communication

Invitees Vs Attendees	
Website visitation	
Social media followers	
Media coverage	





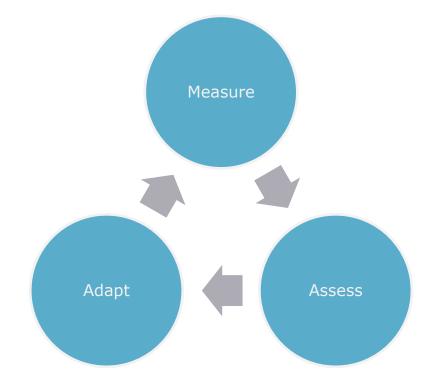






4. Evaluation

- Identify weak points and lessons learnt
- Adapt your strategy if needed













Go to Workbook

Spot the mistake in the communication activity.









Advertisements in the daily press (newspapers). Eight different newspaper advertising messages will be created (months 1, 5, 8, 20, 26, 32, 44, 47) having a word length of 50 – 100 words and size 21 x 17 cm with at least 2 photos. The potential beneficiaries (NGO's, private companies, public authorities, etc.) will be the target. The advertisements will deal with a different issue of environment and climate change each time. The advertisements will be published in the Saturday's issue of the largest circulation newspaper.









Go to Workbook









Spot the mistakes

External assistance costs				
Description	Cost			
1 TV spot	8.000 €			
1 Radio spot	1.000 €			
2 Video Walls	500 €			
Other costs				
Description	Cost			
Airing time for the TV spot	6.000 €			
Organisation of Open Day Fair for specific				
stakeholders & potential beneficiaries	500 €			

Low budget

What about the airing of the Radio spot and Video Walls?



Low budget











Get mshred









1. Coaching for changing behaviour

- Project: LIFE ClimAct (LIFE15 GIC/AT/000092) DoppelPlus
- Objective: Bring about changes in daily activities and everyday practices in favour of energy efficiency and mitigating climate change in low- income households.









1. Coaching for changing behaviour

 The DoppelPlus programme helps people with lowincome contribute to the energy and climate strategy of the state of Tyrol, Austria, while at the same time improving their financial situation and quality of life.



https://www.doppelplus.tirol/en/home/









2. Interactive learning

- Project: LIFE Forests-waterworlds Ville Forests (LIFE13 NAT/DE/000147)
- Objective: Increase the area of oak-hornbeam forest in western Germany (Ville Forests)

https://www.villewaelder.de/de/











2. Interactive learning

- Pupils from a local school were involved in helping to increase the area of oak-hornbeam forest in western Germany.
- The children filled trays with acorns and placed them in selected spruce stands for the Eurasian jay to collect and hide over winter.
- The pupils monitored their trays over the winter and the germination rate the following year.









2. Interactive learning

- Pupils learn about:
- The flora and fauna of the area
- Natural processes and cycles in forest ecosystems
- Forest conservation
- The importance of the oak for the project area and the native forests
- Pupils acquire crafting skills and learn about the different forest-related jobs











For better results...

Assign the communication actions to a specialist

- Hire a specialist or
- Include a communication agency / firm in your consortium

















Thank you!

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