

# Workshop "How-to-write a LIFE Proposal Form B (2<sup>nd</sup> Stage / Full Proposal)"

18th December 2018, Hotel Centrum, Nicosia











## **Project outline-B forms**











#### **ENVIRONMENTAL PROBLEM TARGETED**

- Description of the causes
- Preoperational context
- Provide sufficient qualitative and quantitative information, and relevant baseline information, about environmental problems
- Fully describe previous research and experience (other EU Projects, LIFE database)
- Baseline data (surveys, results of tests, etc) 
   provide the data source











#### **PROJECT OBJECTIVES**

- Describe the main aim of project
- Detailed description of main project objectives 
   realistic and clear (without ambiguity)
- Facilitate compliance with EU Directives, Commission Regulation, etc.









#### **ACTIONS AND MEANS INVOLVED**

- List the main project actions (preparatory actions, implementation actions, monitoring of the impact of the project actions) and explain what, how and where
- The proposal is detail to fully assess the problems to be addressed and the status of preparatory actions
- Involvement of stakeholders, identify them and clarify how they will be involved











#### **EXPECTED RESULTS**

- Concrete
- Realistic
- Quantified expected results link them with coherently to the environmental problem targeted









#### **SUSTAINABILITY**

- How the continuation of necessary project actions will be ensured after the end of the project.
- Including transfer and replication and the necessary financing.









#### **PROJECT TOPICS**

- Indicate the project topics (maximum two), by ticking the appropriate checkbox(es).
- Legislation

#### REASONS WHY THE PROPOSAL FALLS UNDER THE SELECTED PROJECT TOPIC(S)

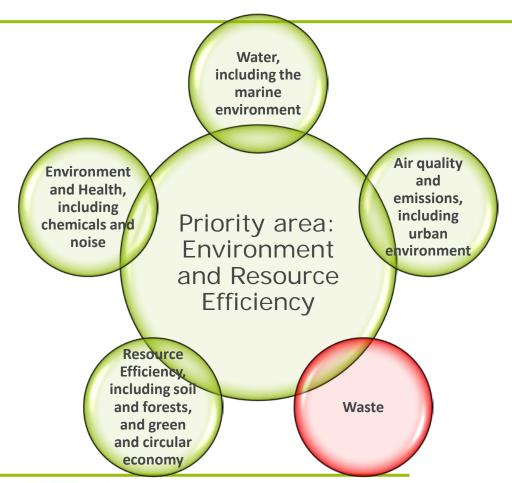
Explain why the proposal is considered to fall under the selected project topic(s).











#### **Target EU Legislation for waste**

- COM(2015)614 "Closing the loop -An EU action plan for the Circular Economy" (02.12.2015)
- COM(2014)398 "Towards a circular economy: a zero waste programme for Europe
- Directive 2012/19 Waste electrical and electronic equipment (WEEE)
- Directive 2008/98 Waste and repealing certain Directives (Waste Framework Directive)
- Directive 2000/76 Incineration of waste
- Directive 1999/31 Landfill of waste
- Directive 75/442/EEC -"Waste framework directive"











#### **PROJECT PARTNERSHIP**

- Partnership based on expertise needed in the project
- Project partnership structure
- Explain their role in the project and expertise as well as actions that will be implemented by them.
- How your project will be co-financed

















# EXPECTED RISKS AND CONSTRAINTS RELATED TO PROJECT IMPLEMENTATION AND MITIGATION STRATEGY

- List main constraints and risks that can occur during the project implementation.
- Clarify what strategy will be put in place in order to mitigate those risks.









## EXPECTED RISKS AND CONSTRAINTS RELATED TO PROJECT IMPLEMENTATION AND **MITIGATION STRATEGY**

- List main constraints and risks that can occur during the project implementation.
- Clarify what strategy will be put in place in order to mitigate those risks.











## **SOME TIPS ...**

Ensure that preoperational context is clearly described

Link the project with previous research

Link the project with baseline data

Quantify
expected results,
link them with
coherently to the
environmental
problem targeted

Describe sufficiently actions

Clearly explain whether and why the project fully complies with 1 or max 2 project topics selected

Associated project with EU priorities

Identify the project target and partnership











# **LIFE 2018 NAT/BIO** Application Guide Stage 2 Full Proposal (p. 52-83)

 FORM B3: General character of the project & EU added value and socio-economic effects PILOT?

Application Guide - Stage 2 Full Proposal LIFE 2018 Env & Resource Effic. (p. 56)

- FORM B2: General character of the project

#### **BEST PRACTICE?**

#### **LIFE 2018 CLIMA**

Application Guide - 1 stage (p. 50-51)

- **-FORM B2:** Climate problem targeted and, if applicable, other environmental benefits
- Project's best practice, demonstration or pilot character

#### **DEMONSTRATION?**

**Awareness Raising?** 











Sub-Programme	Priority Area	Types of Traditional Projects Eligible
Environment	Environment and Resource Efficiency	Demonstration and pilot projects
Environment	Nature and Biodiversity	Best practice, demonstration, and pilot projects
Environment / Climate Action	Environmental Governance and Information	Information, awareness and dissemination projects
Climate Action	Climate Change Mitigation	Best practice, demonstration, and pilot projects
Climate Action	Climate Change Adaptation	Best practice, demonstration, and pilot projects











- ✓ "best practice projects" means projects that apply appropriate, cost-effective, state-of-the-art techniques, methods and approaches taking into account the specific context of the project.
- ✓ "demonstration projects" means projects that put into practice, test, evaluate and disseminate actions, methodologies or approaches that are to some degree new or unfamiliar in the project's specific context (geographical, environmental, socio-economical ...), and that should be more widely applied elsewhere similar circumstances.
- ✓ "pilot projects" means projects that apply a technique or method that has not been applied or tested before, or elsewhere, and that offer potential environmental or climate advantages compared to current best practice and that can subsequently be applied on a larger scale to similar situations.
- ✓ "information, awareness and dissemination projects" means projects aimed at supporting communication, dissemination of information and awareness raising in the fields of the subprogrammes for Environment and Climate Action.











- ✓ LIFE Nature projects are usually best practice projects (with demonstration actions/elements) that contribute to the implementation of the Birds and Habitats Directives and the Union Biodiversity Strategy to 2020, and the development, implementation and management of the Natura 2000 network. In these themes best practice is considered a priority.
- ✓ The most appropriate LIFE Biodiversity projects use innovation (demonstration/pilot projects), or explore sectors and processes that have not been the target of classic LIFE Nature projects, without excluding projects that are based on best practice approaches.

Example: A project on IAS, aiming to:



Demonstrative character (even pilot)

- Develop a model for selecting the optimal control strategy for an invasive population of amphibians
- Create a network of observers (both professionals and volunteers) willing to operate an early detection and assessment system for alien amphibians
- Develop a mapping tool and expertise of IAS managers & strengthen the capacity to assess novel threats and to propose appropriate national responses to IAS
- Demonstrate new capture methods that are 20% more efficient











- ✓ A project on nature conservation and/or on halting the loss of biodiversity and the degradation of ecosystem services that essentially consists of targeting awareness raising campaigns should be submitted under LIFE Environmental Governance and Information.
- ✓ A "pilot" project applies a new technique or method, not applied or tested before or elsewhere, and
  therefore it is innovative. The level of innovation can be evaluated: a) relative to the technologies applied
  by the project (technological innovation) and, b) regarding the way technologies are implemented
  (innovation in processes or methods).
- ✓ In order for a project to be considered pilot/demonstrative the overall character of its core actions must be pilot/demonstrative. Although some best practice actions might be included in the project proposal, the overall approach must clearly have a pilot/demonstrative character and this should be justified in detail.











#### Close-to-market projects?

#### **General character of the project:**

In general, in order for a project to be considered pilot/demonstrative:

- ✓ should be consciously designed to demonstrate new and better approaches and solutions that can more confidently be repeated/replicated, both more widely and on a larger scale (up-scaling).
- ✓ must provide clear technical description of the new elements suggested and of the advantages and environmental improvements expected compared to existing best practices, with qualitatively and quantitatively measurable concrete results.
- ✓ a clear set of actions must be put in place for evaluating the cost-efficient replicability or transferability of the actions and results, and the measures taken to ensure the actual replication or transfer of successful pilot/demonstration actions (evaluated in Monitoring of the impact of project actions). These projects must be implemented on a technical scale that allows evaluation of technical and economic viability of large scale introduction.
- $lue{}$  Technical readiness, process and state of the art, the scale and output of the project  $lue{}$  Award criterion 1.









✓ The application of an established environmental solution, action or methodology in a particular geographical region where it has not been applied before is not considered to be a "pilot" activity but a "demonstration" activity.

**Example:** if a project uses conservation methods (e.g. creating veteran trees, wood piles, pollarding) that may be very commonly used in agriculture but rarely in forest management and never for enhancing the conservation status of N2K species then a project applying these in a country (that have never been applied there before) has a highly demonstrative value.

- ✓ Demonstration projects may have a higher EU added value, if they take place on a national or transnational level, rather than on a local scale (higher potential for replication and transfer, up-scaling of results).
- ✓ Pilot/demonstration projects should incorporate the dissemination of knowledge. The demonstration character is particularly important, therefore, the After-LIFE Plan shall in addition set out how the dissemination and communication of the results will continue after the end of the project (what actions will be carried out, when, by whom, and using what sources of finance).













#### **EUROPEAN COMMISSION**

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eProposal (on-line creation and submission of LIFE proposals)

European Commission > Environment > LIFE Programme > eProposal Session will expire in 30 min Help needed? Call for proposals Messaging Proposals / Climadapt / Administrative forms / A1 - General project information Proposal status: Draft National authorities access Access granted to National authorities Yes 

No to those cases where the applicants grant access, all National authorities of Member States participating in the project will be able to: 1. Access the proposal before and after the closing date of the call 2. Access also the communication between the Commission and each applicant who has submitted a proposal through the Mailbox module in eProposal. Please note that National authorities are bound by confidentiality and absence of conflict of interest obligations and that your choice can always be modified later. General project information Maximum characters 36 / 120 Project title (max. 120 characters) \*Climate Project for Urban Adaptation must be in English Project acronym (max. 25 characters) must contain the word LIFE LIFE Programme priority area Climate Change Adaptation Agriculture/forestry/tourism Infrastructure (e.g. transport, energy, construction/buildings) and Industry Health and wellbeing Mater (incl. flood management, coastal areas, desertification) Urban adaptation/planning Mountain/Island areas adaptation Ecosystem based approaches Vulnerability assessments/adaptation strategies Industry Other









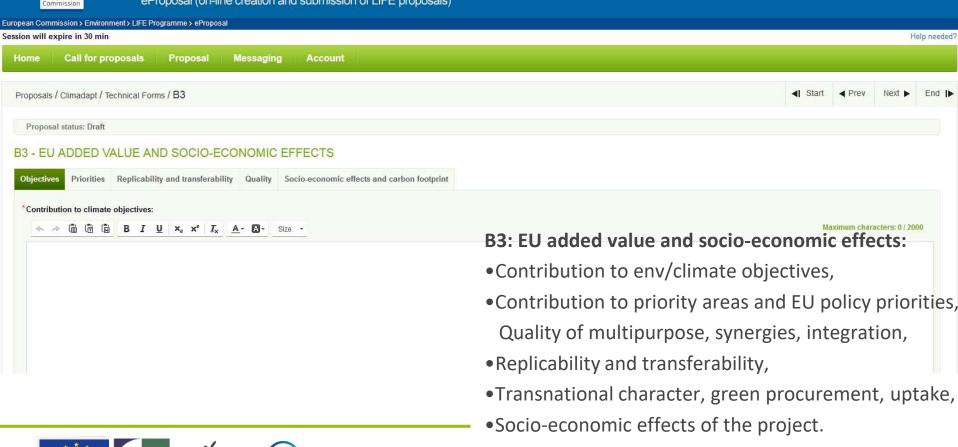
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## **Proposal Forms Outline (B3 Forms)**



#### **EUROPEAN COMMISSION**

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#### Contribution to objectives set out in the LIFE Reg.

Describe the extent and the quality of the contribution:

Specific Objectives: Defined in the LIFE 2014-2020 Regulation (EC) No 1293/2013 - Article 10-12 ENV/Article 14-16 CLIMA

#### Article 15

#### Specific objectives for the priority area Climate Change Adaptation

With a view to contributing to supporting efforts leading to increased resilience to climate change, the priority area Climate Change Adaptation shall in particular have the following specific objectives:

- (a) to contribute to the development and implementation of Union policy on climate change adaptation, including mainstreaming across policy areas, in particular by developing, testing and demonstrating policy or management approaches, best practices and solutions for climate change adaptation, including, where appropriate, ecosystem-based approaches;
- (b) to improve the knowledge base for the development, assessment, monitoring, evaluation and implementation of effective climate change adaptation actions and measures, prioritising, where appropriate, those applying an ecosystem-based approach, and to enhance the capacity to apply that knowledge in practice;
- (c) to facilitate the development and implementation of integrated approaches, such as for climate change adaptation strategies and action plans, at local, regional or national level, prioritising, where appropriate, ecosystem-based approaches;
- (d) to contribute to the development and demonstration of innovative climate change adaptation technologies, systems, methods and instruments that are suitable for being replicated, transferred or mainstreamed.











#### Contribution to priority areas and EU policy priorities.

Describe the extent and the quality of the contribution:

- Thematic Priorities(ENV)/Policy Areas (CLIMA): Defined in the MWP 2018-2020
- Project Topics(ENV)/Work Areas (CLIMA): Defined in the Application Guide for 2018

#### LIFE Regulation Annex III

- (a) **Thematic priorities for Water, including the marine environment**: activities for the implementation of the specific objectives for water set out in the Roadmap for a Resource-Efficient Europe and the 7th Environment Action Programme, in particular:
  - (i) integrated approaches for the implementation of Directive 2000/60/EC of the European Parliament and of the Council (²);
  - (ii) activities for the implementation of the Directive 2007/60/EC of the European Parliament and of the Council (3);
  - (iii) activities for the implementation of the programme of measures of the Directive 2008/56/EC of the European Parliament and of the Council (4) with a view to achieving good environmental status of marine waters;
  - (iv) activities to ensure safe and efficient use of water resources, improving quantitative water management, preserving a high level of water quality and avoiding misuse and deterioration of water resources.











### Guide for the evaluation - Award Criteria

EU added value: Extent and Quality of the contribution to the specific objectives of the priority areas of the LIFE sub-programme ENV/Climate Action









The **extent** and the **quality** of the contribution to which each proposal contributes to one or several of the **specific objectives**.

The extent and quality of the expected impacts
(environmental/climate benefits) at the end of the project (concrete, realistic and quantified).

Territorial and Social Contexts, which the project actions are expected to influence (LIFE key project level indicators).











#### Quality of multipurpose, synergies, integration.

Multi-purpose delivery mechanism which **improves integration** of specific environmental or climate objectives in other policy areas or **has synergies** with the objectives of other Union policies.

#### For example:

Ecosystem-based adaptation projects - synergies with other policy areas (biodiversity and nature conservation benefits).











#### Transnational character, green procurement, uptake.

- Well-justified transnational approach,
- Mechanism to ensure extensive application of green procurement,
- Uptake of results from EU financed research projects\*.

\*Brief but comprehensive description of such results and of how they will be used for the implementation of the LIFE project is included in this form.













## Guide for the evaluation - Award Criteria

Action EU added value: Synergies and Transnationality:









Synergies (including multi-purpose, integration/complementarity, green public procurement, ecolabel, and uptake of EU-funded research results):

- Synergies can be reached by multi-purpose approaches and integration in and/or complementarity with other EU policies and funding mechanisms (points depends on their extent and quality).
- 1. A **multipurpose delivery mechanism** means that the proposal does not only plan to achieve the project's specific objectives, but has **foreseen concrete actions aiming at achieving other purposes**.
- 2. Project proposals that, while focussing on a specific environmental/climate issue, improve integration of these specific environmental objectives in other policy areas and/or achieve complementarity with these, and thus create synergies with the objectives of other Union policies will be favourably assessed.









Synergies (including multi-purpose, integration/complementarity, green public procurement, ecolabel, and uptake of EU-funded research results):

- **Green public procurement** and the use of **eco-labelling scheme** as regards the integration of green production and service provision goals, and the **uptake of research results** under Horizon 2020 or its predecessor programmes.
- The **uptake** of the results of environmental and climate-related research and innovation projects financed by Horizon 2020 or by preceding Framework Programmes will also lead to an additional bonus point, **if there is sufficient evidence of the added value of this uptake for the project**.











#### **Transnationality**

- Transnational cooperation among Member States is **essential to guarantee the achievement of the project's objectives**.
- On the basis of this criterion, up to **four additional points** may be given to a proposal, if there is sufficient evidence for an added value of the transnational approach.











The sustainability of LIFE projects results is essential, thus highly valued.

#### Why replicability and transfer are so important?

- Impact to wider audience and beyond the narrow locale of a particular project, increasing the added value of the project (wider uptake)
- Increases environmental benefits at EU level
- Assists in the creation of business opportunities
- ❖ Maximises the impact of LIFE programme

Award Criteria	Minimum pass score*	Maximum score
Technical and Financial coherence and quality		
Technical coherence and quality	10	20
Financial coherence and quality (including value for money)	10	20
EU added value:		
Extent and quality of the contribution to the specific objectives of the priority areas of the LIFE sub-programme for Environment	10	20
Sustainability (continuation, replication, transfer potential)	8	15
ansier potential)		
Overall (pass) score	50°	
Bonus		
Contribution to the project topics	-	0 or 5 or 10
6. Synergies (including multipurpose and integration/complementarity (max. 8 points), Green Public Procurement (max. 1 point), Ecolabel (max. 1 point), and uptake EUresearch results (max. 1 point))	-	15
- Transnational (max. 4 points)		
Maximum score		100







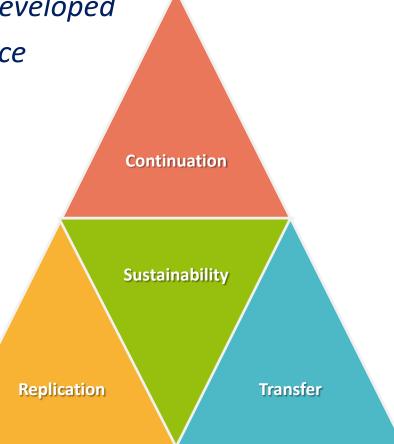




SUSTAINABILITY: putting the solutions developed and/or applied in the project into practice beyond the project period, elsewhere or for a different purpose.

WHY? LIFE projects represent a considerable investment, and the EU attaches great importance to their long term sustainability.

HOW? The sustainability of the project results in the medium and long term is the capacity to maintain them after project implementation, be it by continuation, by replication or by transfer.













What is continuation? The methods, techniques, prototypes or practices developed and/or used in the project continue to be used by the entities involved in the project after the project's end.

What is replication? The same methods, techniques, prototypes or practices developed and/or used in the project are used again in the same way and for the same purpose by other entities elsewhere in several geographic areas, regions, countries.

What is transfer? The methods, techniques, prototypes or practices developed and/or used in the project are used in a different way, for a different purpose. Transfer knowledge into other sectors.









## How are they different?

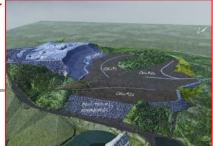
scale, context, sectors



- → Continuation
- -> Replication/transfer



time











#### **Replication and Transfer**

- 1. Replication/transfer is part of the sustainability strategy but is different from continuation. It's beyond which project actions will be carried out or continued after the end of the project or about how people will continue using the project's results. It is also beyond dissemination, transfer of knowledge and networking.
- 2. You need: -- transferability strategy and action plan identifying area for replication, actors and actions;
  - -- ensure funding for such activities after the project ends;
  - -- commitments for applying the method elsewhere etc.

In this context, you should identify and set up relevant contacts, build up a replication action plan to enhance the probability of utilization of the projects' outputs (best practices, guidelines, know-how, patents, software etc.), including assessment of possible adaptations needed and funding opportunities, conduct specific actions to concretely put the practices/approaches developed in the project into practice elsewhere (in other regions and countries or other sectors, by an entity other than or successor to the beneficiary or its partners, especially in a competitive market environment).









#### **Replication and Transfer**

- 3. The replication/transfer strategy (assessed under Award criterion 4) should be a clear and sound plan build in in the design of your proposal, i.e. supported by the project activities (fit-for-purpose), the choice of partners, support from stakeholders, targeted dissemination to specific target groups.
- 4. Should the replication or transfer start during the project's implementation this would be favourably considered.









#### LIFE ENV PROJECT example: Innovative techniques for mine restoration in forest areas

**Product:** Technical solutions for mine restoration in Mediterranean forest areas by gathering and demonstrating the feasibility and suitability of new techniques.

**Market:** Public sector bodies/agencies dealing with mine restoration in forest areas. Mining and quarry companies. Companies dealing with environmental restoration.

**Competition:** European market

**Replicability and sustainability Strategy:** Replication of project results will be carried out after:

- contacting main European stakeholders, assessing <u>feasibility of replication</u> among the potential users of the proposed technical package in selected areas, producing an <u>investment plan</u> to attract potential investors;
- assessing the <u>transferability potential</u> of the bio-restoration techniques to other sectors (e.g. landfills, brownfields);
- supporting interested entities to develop <u>new projects</u>;
- developing <u>communication</u> to share information and provide technical assistance;
- developing a <u>business plan</u> to assess costs and benefits of your methodology;
- FINALLY developing a Replication Plan.











#### **Continuation**

## **Nature Projects**

#### **Replication**

- Good initial design
- Actions effective in meeting objectives
- FAV CS of species and habitats maintained
- Minimum viable populations maintained
- Long-term funding for recurring habitat management (e.g. independent of successive agrienvironment schemes)
- Continuity of staff/organisation (capacity building)
- Support from national and regional authorities
- Support (or acceptance) by local stakeholders
- Long-term employment opportunities
- Engagement of young people (next generation)
- Continued public support for conservation actions
   / positive media coverage

- Development of good practices in habitat management
- Transfer of techniques to new geographical areas
- Good & targeted dissemination of project results (methodologies, knowledge, advice)
- Active networking with similar projects / areas
- Positive impact on immediate area around project
- Landowners being inspired to carry out conservation work
- Catalyst for developing national policies
- Target international stakeholders (not only local) that would replicate results in other contexts
- Leads to follow-on LIFE projects
- Diverse and extensive group of project supporters / higher potential for uptake of results













#### Form B3 – EU added value and socio-economic effects

#### SOCIO-ECONOMIC EFFECTS OF THE PROJECT

- Indicate the probable impact of the project actions on the local economy and population.
- Close-to-market projects should also address market positioning, supply chain,
   competitors and economic feasibility of the proposed solution.
- Implementation a full Life Cycle Analysis (include it as a project deliverable)
- Social impact assessment (include it as a project deliverable)

#### EFFORTS FOR REDUCING THE PROJECT'S "CARBON FOOTPRINT"

Any details of efforts to be made to reduce CO<sub>2</sub> emissions











### **SOME TIPS ...**

Address in detail the project's socioeconomic impact

Clearly mention in which aspect the proposed project is innovative

Clearly mention in which actions the proposed project is reduced carbon footprint

Fully define its
direct
environmental
impact, including at
all steps in the lifecycle of the project

Identify
commonalities with
similar projects and
address the
significance of the
differences

Explain in detail
the green
procurement
principles that will
be used

If possible, aim to transnational cooperation and justify it in the proposal









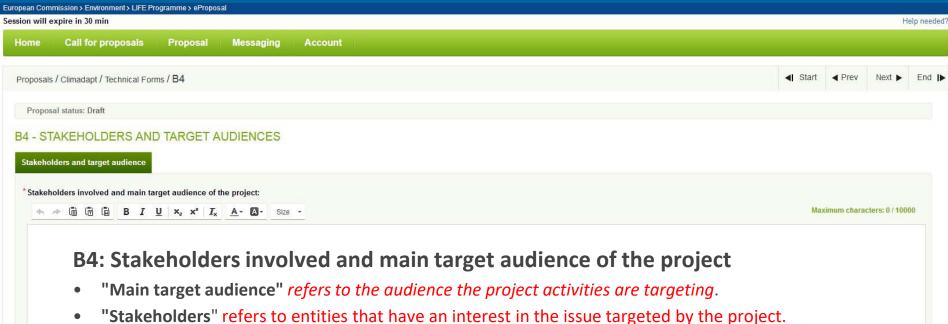




#### EUROPEAN COMMISSION



eProposal (on-line creation and submission of LIFE proposals)











"Main target audience" refers to the audience (e.g. sections of the population, category of professionals, type of bodies or organisations, economic players, etc.) the project activities are targeting.

- These audiences must be defined as precisely as possible (both qualitatively and quantitatively) in the proposal and must be linked to the problem addressed by the project.
- The selection of the target audience(s) must be justified in view of reaching the project's objectives.
- Project monitoring activities must include the measurement of the impact of the project's
  activities on this target audience or on its activities (as appropriate, depending on the nature
  of the project).
- Quantitative and qualitative information should be provided wherever possible.









"Stakeholders" refers to entities (e.g. organisations, authorities, persons, groups of persons, NGOs etc.) that have an interest in the issue targeted by the project.

- Project participants do not have to be listed in this section.
- Proper stakeholder consultation and/or involvement should be ensured during the project, as appropriate with respect to the nature of the project.









# **Common Mistakes**

- Poor identification and description of the target audience of the project;
- Inappropriate target audience with respect to the problem targeted;
- Actions not responding to the needs of the identified target audience;
- Poor or incomplete identification and involvement of relevant stakeholders in the design and implementation of the project.







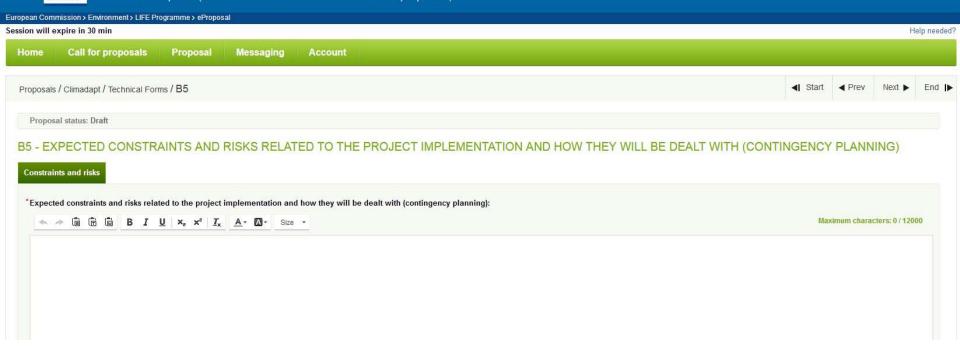








eProposal (on-line creation and submission of LIFE proposals)













B5: Expected constraints and risks related to the project implementation and how they will be dealt with:

- Identify all possible **internal or external** "constraints and risks" that could have **major negative impacts**.
- Please list such constraints and risks, in decreasing order of importance.
- Please also indicate any possible constraints and risks due to the socio-economic environment.











B5: Expected constraints and risks related to the project implementation and how they will be dealt with:

- Details on licenses, permits, EIA, etc.,
- Indicate what support exists from the competent bodies responsible for issuing such authorizations.
- For each constraint and risk identified, please indicate how you envisage overcoming it.
- Finally, please detail how you have taken into account the risks identified into the planning of the project (time planning, budget, etc.) and the definition of the actions.









# Form B6 - Continuation / valorisation and long term sustainability of the project's results after the end of the project

- ✓ Which actions will have to be carried out or continued after the end of the project?
- ✓ How will this be achieved? Which resources will be necessary to carry out these
  actions?
- ✓ To what extent will the results and lessons of the project be actively disseminated after the end of the project to those persons and / or organisations that could best make use of them? (Please identify these persons / organisations)

**Continuation** is part of the overall sustainability strategy assessed under **Award criterion 4** (EU added value: sustainability, point linked to continuation).

Continuation is different from replication and transfer that is addressed in Form B3









# Form B6 - Continuation / valorisation and long term sustainability of the project's results after the end of the project

#### Close-to-market Projects

- Commercialization and industrialization can start during the project duration
- Development of a credible business plan (compulsory)
- Development of a credible replication and transfer plan (compulsory)

Non Close-to-market Projects

- Building up of a comprehensive exploitation plan (compulsory and to be included as part of the After-LIFE Plan)
- Development of a credible business plan (compulsory)











### **SOME TIPS ...**

Clearly mention
when the
commercialization
and industrialization
start during the
project duration

Clearly strategy shall included for maintaining project results through commercialization and industrialization of the proposed solutions after the end of the project

Development a credible business plan/ marketing plan/investment analysis/proposed business model

Clearly AFTER-LIFE Plan with communication and dissemination activities will be reported as a list of activities with the necessary supporting partnership, audience and stakeholders





